



## **Inside Technical Sales for Electromechanical products manufacturer**

Cembre Inc. - Edison, NJ

Cembre ([www.cembreinc.com](http://www.cembreinc.com)) is one of the world leading manufacturer of crimping & cutting tools and electrical connectors. Wide product range, expert and efficient international sales network and sharp focus on customer needs, represent the strengths of Cembre Group and ensure a significant competitive advantage.

**Currently seeking an experienced Inside Technical Sales to join our team in Edison, NJ.**

### **Roles and Responsibilities:**

The Inside Technical Sales person supports the sales from an internal position. He/she must be responsible for building strong customer relationships and provide technical support as needed. Position requires managing the entire sales process.

### **Experience requirements:**

- Degree in Electrical Engineering preferred or Technical High School graduate or relevant work experience.
- Minimum 5 years of previous inside technical sales experience.
- Must have a strong technical background and be comfortable making technical recommendation.
- Must have excellent organizational, interpersonal, verbal and written communication skills.
- Proven multi-tasker with an attention to details who has a high level of energy and remains calm in high energy environments.
- Have a strong customer service mentality and be a strong team player.
- Must be proficient in SAP, CRM software and Microsoft Office, including Word and Excel.

Please email your latest CV at the following address: [ep@cembreinc.com](mailto:ep@cembreinc.com)