



Montclair State University

## Full-time MBA Program Sequence - General MBA

### Fall

Course	Title	Credits
INFO 561	Foundations of Data Analytics	1.5
MGMT 561	Achieving Competitive Advantage	1.5
ECON 563	Managerial Economics	1.5
MKTG 561	Applied Marketing Management	1.5
ACCT 560	Accounting for Business Managers	3
MGMT 574	Business Leader Perspectives <b>[Elective]</b>	1.5
MGMT 577	Selected Topics: Design Your Career <b>[Elective]</b>	1.5

### Spring

Course	Title	Credits
FINC 561	Investments: Principles and Practice	1.5
BUGN 570	Business Consulting Experience <b>[Elective]</b>	1.5
INFO 562	Operations Analytics	1.5
MKTG 562	Market Analysis and Customer Insight	1.5
INBS 561	Emerging Trends in Global Markets	1.5
MGMT 562	Organizational Behavior and Team Leadership	1.5
INFO 563	Information Systems Strategy and Innovation	3

### Mid May

International Experience 9-10 days
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### Summer

Course	Title	Credits
ECON 562	Macroeconomic Analysis and Public Policy	1.5
INFO 564	Operations and Supply Chain Management	1.5
MGMT 567	Business Growth Strategy	1.5
MKTG 563	Sustainability and Corporate Responsibility	1.5
FINC 560	Corporate Financial Decision Making	1.5
BUGN 572	Co-op Experience <b>[Elective]</b>	1.5
FLEXIBLE CORE COURSES: <b>Choose 2 courses from list of Flexible MBA courses</b>		<b>3</b>
	<i>MGMT 565: Project Management</i>	<i>1.5</i>
	<i>MGMT 566: Negotiation in the Workplace</i>	<i>1.5</i>
	<i>MGMT 569: Business Communications</i>	<i>1.5</i>
	<i>ENTR 561: Business Innovation and Entrepreneurial Thinking</i>	<i>1.5</i>

Most classes start at 7:00pm in the Fall and Spring terms

Classes start at 6:30pm in the Summer

Occasionally you may have a class start at 5:30pm

1.5 credit courses are typically half semester courses

This sequence is tentative and subject to change

\* Any Flexible Core courses taken above the 3 required credits of Flexible MBA courses will be applied towards the elective course requirements for the General MBA and an MBA with a Management Concentration.