

# Weeknight General MBA Sequence

## Fall Start

### Fall 1

Course	Title	Credits
ACCT 560	Accounting for Business Managers	3
MGMT 561	Achieving Competitive Advantage	1.5
INFO 561	Foundations of Data Analytics	1.5

### Spring 1

Course	Title	Credits
FINC 561	Investments for Managers	1.5
ECON 563	Managerial Economics	1.5
MGMT 562	Organizational Behavior	1.5
MKTG 561	Applied Marketing Management	1.5

### Summer 1

Course	Title	Credits
FINC 560	Corporate Financial Decision Making	1.5
MKTG 562	Market Analysis and Customer Insights	1.5
INFO 562	Management Science	1.5
ECON 562	Macroeconomic Analysis & Public Policy	1.5

### Fall 2

Course	Title	Credits
INBS 561	Emerging Trends in Global Markets	1.5
<b>FLEXIBLE CORE COURSES: Choose 3 credits from list of Flexible MBA courses*:</b>		<b>3</b>
MGMT 565	Project Management	1.5
MGMT 566	Negotiation in the Workplace	1.5
MGMT 569	Business Communications	1.5
ENTR 561	Business Innovation & Entrepreneurial Thinking	1.5
ELECTIVE COURSE 1	Choose an elective or additional Flexible MBA core course	1.5

### Early January

International Experience 9-10 days
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### Spring 2

Course	Title	Credits
INFO 564	Operations & Supply Chain Management	1.5
INFO 563	Strategic Information Systems	3
ELECTIVE COURSE 2	Choose an elective or additional Flexible MBA core course	1.5

### Summer 2

Course	Title	Credits
MGMT 567	Business Growth Strategy	1.5
MKTG 563	Sustainability and Corporate Responsibility	1.5
ELECTIVE COURSE 3		1.5
ELECTIVE COURSE 4		1.5

## Spring Start

### Spring 1

Course	Title	Credits
ACCT 560	Accounting for Business Managers	3
MGMT 561	Achieving Competitive Advantage	1.5
INFO 561	Foundations of Data Analytics	1.5

### Summer 1

Course	Title	Credits
FINC 561	Investments for Managers	1.5
ECON 563	Managerial Economics	1.5
MGMT 562	Organizational Behavior	1.5
MKTG 561	Applied Marketing Management	1.5

### Fall 1

Course	Title	Credits
FINC 560	Corporate Financial Decision Making	1.5
MKTG 562	Market Analysis and Customer Insights	1.5
INFO 562	Management Science	1.5
ECON 562	Macroeconomic Analysis & Public Policy	1.5

### Spring 2

Course	Title	Credits
INBS 561	Emerging Trends in Global Markets	1.5
<b>FLEXIBLE CORE COURSES: Choose 3 credits from list of Flexible MBA courses*:</b>		<b>3</b>
MGMT 565	Project Management	1.5
MGMT 566	Negotiation in the Workplace	1.5
MGMT 569	Business Communications	1.5
ENTR 561	Business Innovation & Entrepreneurial Thinking	1.5
ELECTIVE COURSE 1	Choose an elective or additional Flexible MBA core course	1.5

### Mid May

International Experience 9-10 days
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### Summer 2

Course	Title	Credits
INFO 564	Operations & Supply Chain Management	1.5
INFO 563	Strategic Information Systems	3
ELECTIVE COURSE 2	Choose an elective or additional Flexible MBA core course	1.5

### Fall 2

Course	Title	Credits
MGMT 567	Business Growth Strategy	1.5
MKTG 563	Sustainability and Corporate Responsibility	1.5
ELECTIVE COURSE 3		1.5
ELECTIVE COURSE 4		1.5

\* Any Flexible Core courses taken above the 3 required credits of Flexible MBA courses will be applied towards the elective course requirements for the General MBA

**Total Number of MBA Credits: 36**

**Fall and Spring classes are from 7-9:30 p.m.**

**Summer classes begin at 6:30 p.m.**

This sequence is tentative and subject to change

The sequence above includes 6 MBA elective credits required for the General MBA. If you plan to pursue a concentration, you need to complete a total of 9 elective credits (a total of 18 elective credits are required for a double concentration). You may be able to complete your elective courses required for your concentration(s) while you are completing your required courses, or you may choose to complete the elective courses after you have completed the core courses, however, the latter would extend the timeline for program completion. Please call 973-655-4306 to speak with an MBA Advisor if you have any questions.