



**Weeknight General MBA Program Sequence
Spring Cohort Sequence for International students**

Orientation

Course name	Credits
Spring 1 - Core MBA	
MGMT 561 Achieving Competitive Advantage	1.5
ACCT 560 Accounting for Business Managers	3
INFO 561 Applied Business Statistics	1.5
INFO 563 Strategic Information Systems	3
Summer 1 - Core MBA	
FINC 561 Investments for Managers	1.5
ECON 562 Macroeconomic Analysis and Public Policy	1.5
Fall 1- Core MBA and Elective courses	
FINC 560 Corporate Financial Decision Making	1.5
MGMT 562 Organizational Behavior	1.5
INFO 562 Management Science in Business	1.5
MKTG 561 Applied Marketing Management	1.5
Elective 1	1.5
Elective 2	1.5
Spring 2 - Core MBA and Elective courses	
ECON 563 Managerial Economics	1.5
INBS 561 Emerging Trends in Global Markets	1.5
MKTG 562 Market Analysis and Customer Insight	1.5
MGMT 565 Project Management	1.5
Elective 3	1.5
Elective 4	1.5
May -- 9 to 10 days international study trip	
International Experience (required component of INBS 561)	
Summer 2 - Core MBA	
INFO 564 Operations & Supply Chain Management	1.5
MGMT 566 Negotiation in the Workplace	1.5
Fall 2 - Core MBA	
MGMT 567 Managing the Multi-Business Firm	1.5
MKTG 563 Sustainability and Corporate Responsibility	1.5

Total credits 36

Fall and Spring classes are from 7-9:30 p.m.

Summer classes begin at 6:30 p.m.

This sequence is tentative and subject to change

The sequence above includes 6 MBA elective credits required for the General MBA. If you plan to pursue a concentration, you need to complete a total of 9 elective credits (a total of 18 elective credits are required for a double concentration). You may be able to complete your elective courses required for your concentration(s) while you are completing your required courses, or you may choose to complete the elective courses after you have completed the core courses, however, the latter would extend the timeline for program completion. Please call 973-655-4306 to speak with an MBA Advisor if you have any questions.