



## Weeknight Program General MBA Sequence

### Orientation

#### SPRING 1 - Core Courses

MGMT 561	Achieving Competitive Advantage	1.5
ACCT 560	Accounting for Business Managers	3
INFO 561	Applied Business Statistics	1.5

#### SUMMER 1 - Core Courses

FINC 561	Investments for Managers	1.5
ECON 562	Macroeconomic Analysis and Public Policy	1.5
INFO 563	Strategic Information Systems	3

#### FALL 1 - Core Courses

FINC 560	Corporate Financial Decision Making	1.5
MGMT 562	Organizational Behavior	1.5
INFO 562	Management Science in Business	1.5
MKTG 561	Applied Marketing Management	1.5

#### SPRING 2 - Core & Elective Courses

MGMT 565	Project Management	1.5
INBS 561	Emerging Trends in Global Markets	1.5
MKTG 562	Market Analysis and Customer Insight	1.5
	Elective 1	1.5

#### 9-10 days international study trip in mid-May

International Experience (required component of INBS 561)	
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#### SUMMER 2 - Core & Elective Courses

INFO 564	Operations & Supply Chain Management	1.5
MGMT 566	Negotiation in the Workplace	1.5
ECON 563	Managerial Economics	1.5
	Elective 2	1.5

#### FALL 2 - Core & Elective Courses

MGMT 567	Managing the Multi-Business Firm	1.5
MKTG 563	Sustainability and Corporate Responsibility	1.5
	Elective 3	1.5
	Elective 4	1.5

**Total Number of Credits 36**

**Classes are held in a Monday/Wednesday cohort or a Tuesday/Thursday cohort.  
 Fall and Spring classes are from 7-9:30 p.m. Summer classes begin at 6:30 p.m.  
 This sequence is tentative and subject to change.**

The sequence above includes 6 MBA elective credits required for the General MBA. If you plan to pursue a concentration, you need to complete a total of 9 elective credits (a total of 18 elective credits are required for a double concentration). You may be able to complete your elective courses required for your concentration(s) while you are completing your required courses, or you may choose to complete the elective courses after you have completed the core courses, however, the latter would extend the timeline for program completion. Please call 973-655-4306 to speak with an MBA Advisor if you have any questions.